NEXT GENERATION SETA CONTRACTS

INTRODUCTIONS

- **Special Guests**
- **Mr Kurt Johnson, Director**
  - **Acquisition Support Contracts, (310) 363-2449**
- **Lt Col Mario Troncoso, Director**
  - **Specialized Contracts, (310) 363-2707**
- **Maj Jorge Bennett, Dep Director**
  - **Specialized Contracts, (310) 363-3761**
- **Ms Missy Mitchell, PCO, (310) 363-5757**
- **Mr Jim Taniguchi, Staff Officer, (310) 363-5771**

OUTLINE

- **Purpose**
- **Background**
- **Scope**
- **Three Part Program**
- **Small Business**
- **Conflict of Interest**
- **Schedule**
- **Market Research**

PURPOSE

- **Provide Insights into Follow-on SMC SETA Contracts**
- **Solicit Industry Inputs**
  - **Small business capabilities**
  - **Acquisition strategies**

BACKGROUND

- **Technical Acquisition Support Services (TASS)**
  - **Technical support, including mgmt services**
  - **$65M/year (45 DOs awarded to date)**
  - **Ordering period ends Mar 05; PoP through Mar 06**
- **Financial Acquisition Support Services (FASS)**
  - **Financial services**
  - **Small business set aside**
  - **$20M/year (35 DOs awarded to date)**
  - **Ordering period ends Mar 05; PoP through Mar 06**
- **Engineering Analysis Design & Development (EADD) II**
  - **Developmental planning and demos/prototypes**
  - **$45M/year (50% usage by off-base customers)**
  - **Contracts expire in Sep 05**

SCOPE

- **Advisory & Assistance Services Only**
  - **No demonstrations, experiments or prototypes**
  - **No sustainment work**
  - **Includes modeling and simulation efforts**
- **Space & Missile Systems Center**
  - **Includes Detachments**
  - **Selected “outside” organizations, e.g. NSSO**
- **SE&I Contracts**
  - **“True” SE&I contracts awarded & administered by SPOs**

THREE PART PROGRAM

- **Financial Services**
- **Acquisition Support**
- **Technical Support**

Subject to PEO Approval

FINANCIAL SERVICES

- **Scope**
  - **Cost Estimating – Earned Value Analysis**
  - **Cost-Related Research – Price-Based Acq & Market Research ***
  - **Training – Activity Based Costing/Management ***
  - **Acquisition Reports – Total Ownership Cost Development ***
  - **C/O/E Reconciliation – Schedule Management**
- **Estimated value: $20M/year**
- **Small business set-aside**
- **Recommendation**
  - **Continue BPA approach**
  - **Minor adjustments**

*** May be eliminated/ combined**

ACQUISITION SUPPORT

- **Scope**
  - **Management Services**
    - **Training**
    - **Administration**
    - **Manpower/personnel**
    - **Configuration/Data Management**
  - **Acquisition Planning & Support**
  - **Contracting**
- **Estimated value: $15M/year**
- **Small business set-aside**
- **Recommendation**
  - **Continue BPA approach**
  - **Minor adjustments**
    - **More stringent OCI provisions**

TECHNICAL SUPPORT

- **Scope**
  - **Systems Engineering**
    - **Requirements Analysis**
    - **Modeling and Simulation**
    - **Systems Safety and Environmental Impact**
    - **Test and Evaluation**
  - **Specialty Acquisition Support**
    - **Manufacturing and Producibility**
    - **Quality Assurance**
    - **Reliability and Maintainability**
    - **EMI/EMC**
    - **Facilities and Grounds Support**
  - **Integrated Logistics Support**
  - **Computer Resources and Software Engineering**
  - **Acquisition Security**
- **Estimated value: $65M/year**

TECHNICAL SUPPORT (cont.)

- **Recommendation**
  - **Continue BPA approach**
  - **Minor adjustments**
- **Full and Open**
  - **Encourage use of small businesses**
  - **Reserve the right to set aside DOs for small business on a case-by-case basis**
    - **Customer discretion**
    - **“Fencing” by functional areas**

SMALL BUSINESS

- **NAICS Code – 541710, footnote 11(c)**
  - **R&D in physical, engineering and life sciences**
  - **Space vehicles and guided missiles**
  - **Small business size standard of 1,000 employees**
  - **Same standard as HQ AFSPC CAASETA**
- **Financial and Acquisition Support BPAs restricted to small business primes**
  - **Recertification for each DO competition**

ORGANIZATIONAL CONFLICT OF INTEREST

- **No Exclusions at BPA-level**
- **DO-level Exclusions Possible**
- **Increased Scrutiny at DO and BPA Levels**
  - **Pre and post-award**

SCHEDULE

- **Initial Industry Day - Sep 04**
- **Develop SOWs – Sep 04**
- **Finalize acquisition strategy – Oct 04**
- **PEO and DDD approvals – Nov 04**
- **Develop qualification package – Nov 04**
- **Release draft package – Nov 04**
- **Conduct industry briefs – Dec 04**
- **Release package – Dec 04**
- **Receive proposals – Feb 05**
- **Evaluate proposals – Mar 05**
- **Award BPAs – Apr 05**

Success Oriented

MARKET RESEARCH

- **BPA Qualification Guidelines**
  - **Qualify in all functional categories**
  - **Qualify in core functions**
  - **Qualify in selected functions**
- **Performance Based Service Contracting**
  - **Performance Based SOWs**
  - **Metrics**
- **Small Businesses**
  - **Provide capabilities inputs on technical functions**
    - **POC is SMC/BC**
  - **Opportunity to influence strategy**

BIDDER'S LIBRARY

- **AXC website – ax.losangeles.af.mil/axc/**
  - **Draft BPA SOWs**
  - **Old TASS & FASS DO SOWs**
  - **Selected EADD II TO SOTs**
  - **Industry Day charts**
  - **CDRLs**
  - **DD254**
  - **Format for question submission**
  - **Responses to questions**
  - **Etc.**

*** Documents will be posted as they become available**

QUESTIONS?

- **Please submit questions on forms provided**
  - **Written record**
  - **Anonymity**
- **Verbal responses will be as accurate as possible, but …**
  - **Only written responses will be official**
  - **Posted on web page**

BACKUP CHARTS

ACRONYMS

- **SETA – Systems Engineering & Technical Assistance**
- **TASS – Technical Acquisition Support Services**
- **FASS – Financial Acquisition Support Services**
- **BPA – Blanket Purchase Agreement**
- **EADD – Engineering, Analysis, Design & Development**
- **A&AS – Advisory & Assistance Services**
- **CAASETA – Contract Advisory & Assistance Services and Engineering Technical Assistance**
- **DDD – Determination/Decision Document**
- **POC – Point of Contact**
- **DO – Delivery Order**
- **TO – Task Order**
- **OCI – Organizational Conflict of Interest**